

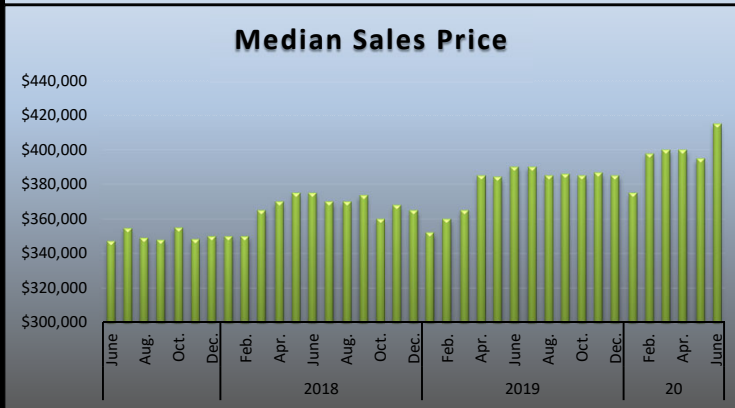
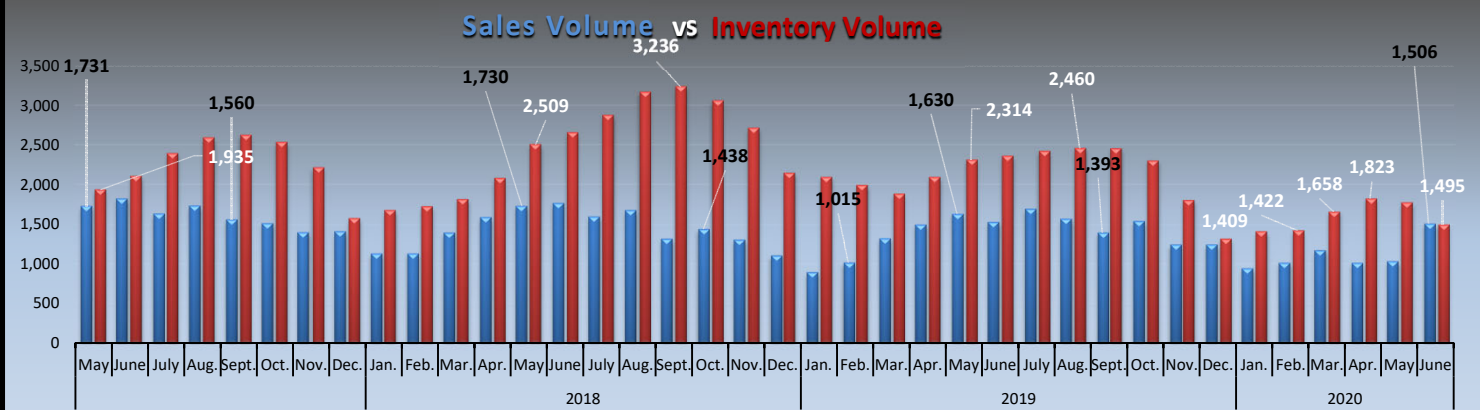
# MLS STATISTICS for June 2020

Data for Sacramento County and the City of West Sacramento



## SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	1,776		1,700	4.5%		2,048		-13.3%
Active Listing Inventory †	1,495		1,775	-15.8%		2,362		-36.7%
Pending Sales This Month*	2,253		1,920	17.3%		2,110		6.8%
Number of REO Sales	11	0.7%	11	0%	1.1%	14	0.9%	-21.4%
Number of Short Sales	4	0.3%	4	0%	0.4%	5	0.3%	-20.0%
Equity Sales	1,491	99.0%	1,017	46.6%	98.5%	1,508	98.8%	-1.1%
Other (non-REO/-Short Sale/-Equ)	0	0.0%	0	0%	0.0%	0	0.0%	N/A
Total Number of Closed Escrows	1,506	100%	1,032	45.9%	100%	1,527	100.0%	-1.4%
Months Inventory	1 Months		1.7 Months	-41.2%		1.5 Months		-33.3%
Dollar Value of Closed Escrows	\$681,602,835		\$443,888,793	53.6%		\$647,599,238		5.3%
Median	\$415,000		\$395,000	5.1%		\$390,000		6.4%
Mean	\$452,592		\$430,125	5.2%		\$424,099		6.7%
<b>Year-to-Date Statistics</b>	<b>1/01/20 to 6/30/20</b>		<b>1/01/20 to 6/30/20</b>			<b>1/1/2019</b>		
	SAR monthly data, compiled		MetroList YTD data			6/30/2019		Change
Number of Closed Escrows	6,679		6,828			7,882		-15.3%
Dollar Value of Closed Escrows	\$2,897,875,575		\$2,957,954,900			\$3,190,302,196		-9.2%
Median	\$399,900		\$399,900			\$375,000		6.6%
Mean	\$433,879		\$433,210			\$404,758		7.2%



**Sacramento County Statistics**  
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Would you like to see your contact info here?  
Contact [tony@sacrealtor.org](mailto:tony@sacrealtor.org) for details.

\*SAR Members Only\*

† includes: Active, Contingent - Show, Contingent - No Show listings

\* The method for retrieving Pending Sales from MetroList® was updated for April 2019. Pending sales are now counted at a single point in time at the beginning of the month rather than by entering the date range of the month in question. This new method will now include any listings that have the status of "pending" in MetroList®.

Based on Multiple Listing Service data from MetroList® | 2020 SAR

# MLS STATISTICS for June 2020

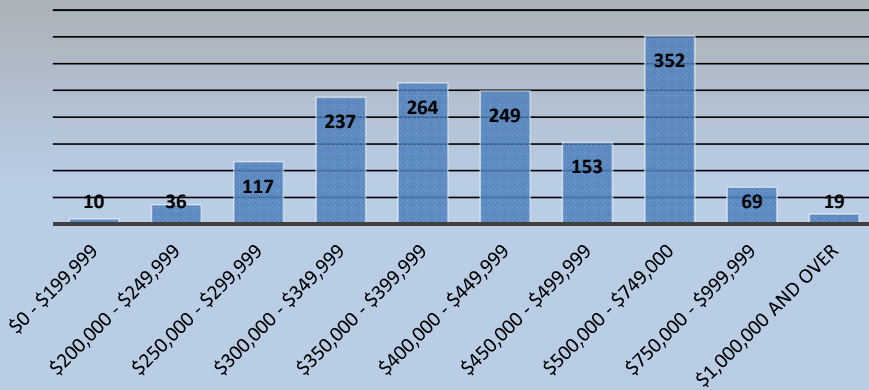
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

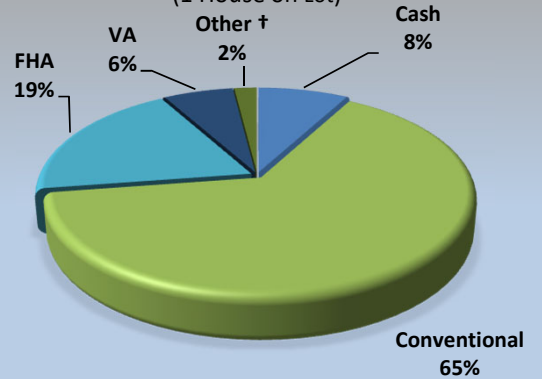
### Type of Financing/Days on Market

#### 1 House on Lot

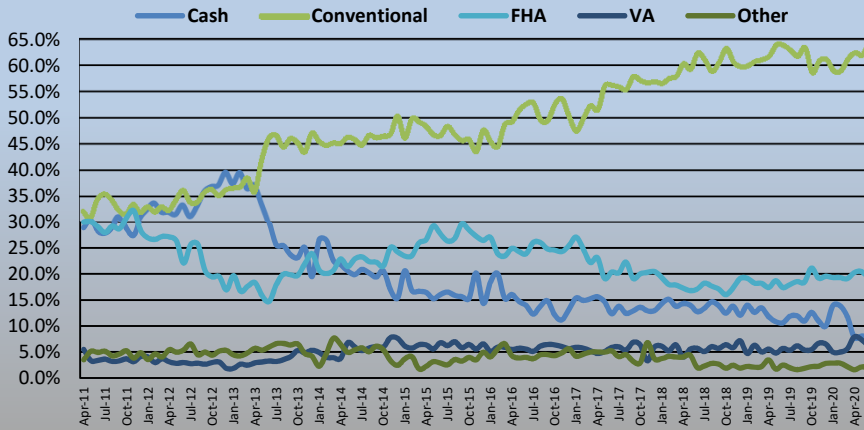
Total: 1,506



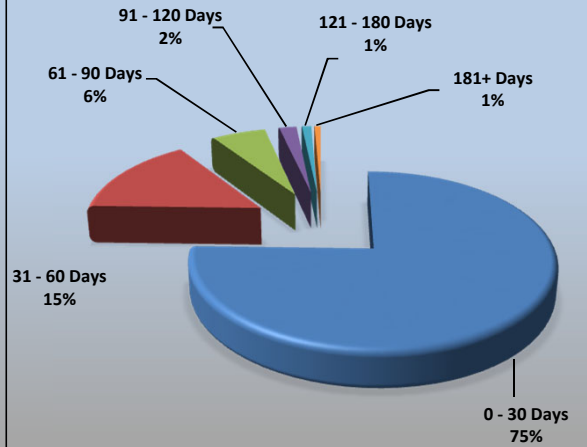
#### TYPE OF FINANCING (1 House on Lot)



#### Types of Financing Historical (% of Sales)



#### DAYS ON MARKET (1 House on Lot)



Type of Financing (Single Family Home only) Financing Method	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(Single Family Only) Days on Market	# of Units	% of Total		
							Current Month	Last 4 Months	Last 12 Months
Cash	120	8.0%	83	8.0%	0 - 30	1,136	75.4%	79.8%	73.9%
Conventional	974	64.7%	640	62.0%	31 - 60	230	15.3%	11.5%	14.7%
FHA	289	19.2%	211	20.4%	61 - 90	87	5.8%	4.4%	6.0%
VA	93	6.2%	76	7.4%	91 - 120	28	1.9%	2.2%	2.8%
Other †	30	2.0%	22	2.1%	121 - 180	15	1.0%	1.5%	1.8%
<b>Total</b>	<b>1,506</b>	<b>100.0%</b>	<b>1,032</b>	<b>100.0%</b>	<b>181+</b>	<b>10</b>	<b>0.7%</b>	<b>0.6%</b>	<b>0.8%</b>
					<b>Total</b>	<b>1,506</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financing.

	Current	Last Month
<b>Median DOM:</b>	<b>10</b>	<b>9</b>
<b>Average DOM:</b>	<b>23</b>	<b>19</b>
<b>Average Price/Square Foot:</b>	<b>\$265.9</b>	<b>\$261.0</b>

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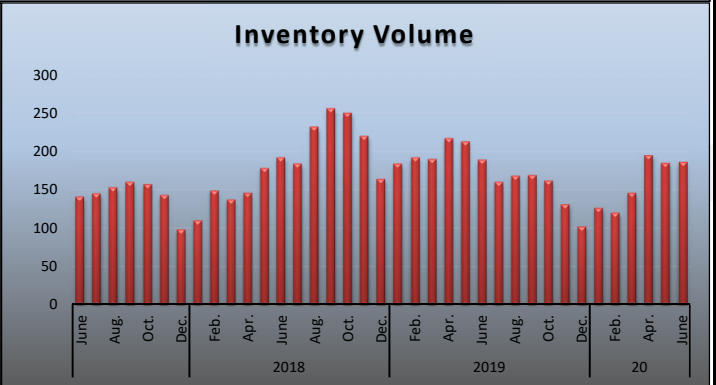
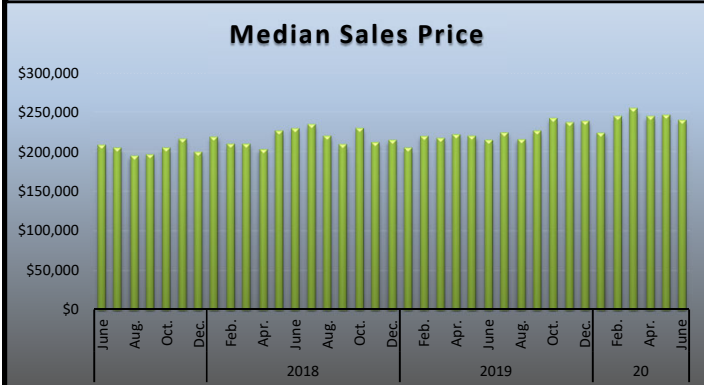
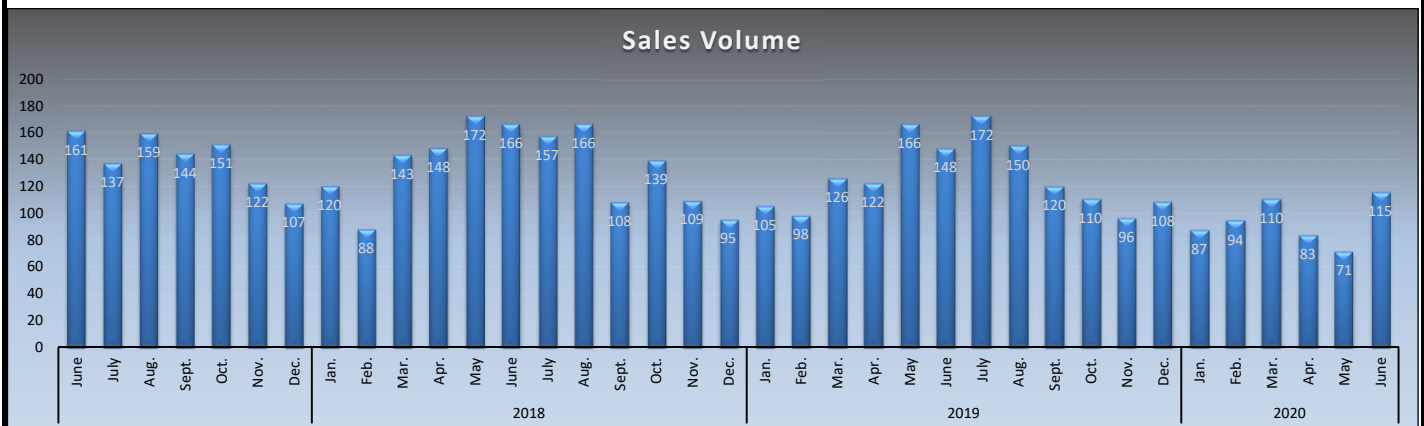
# MLS STATISTICS for June 2020

Data for Sacramento County and the City of West Sacramento



## CONDOMINIUM REALES

Monthly Statistics	Current Month	% of Total Sales	Last Month	Change	% of Total Sales	Last Year	% of Total Sales	Change
Listings Published this Month	161		133	21.1%		168		-4.2%
Active Listing Inventory †	186		185	0.5%		189		-1.6%
Pending Sales This Month*	154		135	14.1%		210		-26.7%
Number of REO Sales	0	0.0%	1	100.0%	1.4%	4	2.7%	N/A
Number of Short Sales	0	0.0%	0	100.0%	0.0%	0	0.0%	N/A
Equity Sales	115	100%	70	64.3%	98.6%	144	97.3%	-20.1%
Total Number of Closed Escrows	115	100%	71	62.0%	100%	148	100.0%	-22.3%
Months Inventory	1.6 Months		2.6 Months	-38.5%		1.3 Months		23.1%
Dollar Value of Closed Escrows	\$29,635,580		\$18,194,690	62.9%		\$34,603,874		-14.4%
Median	\$240,000		\$246,700	-2.7%		\$215,000		11.6%
Mean	\$257,701		\$256,263	0.6%		\$233,810		10.2%
<b>Year-to-Date Statistics</b>	<b>1/1/20 to 6/30/20</b>		<b>1/1/20 to 6/30/20</b>			<b>1/1/2019</b>		<b>Change</b>
	SAR monthly data, compiled		MetroList YTD data			6/30/2019		
Number of Closed Escrows	563		567			766		-26.5%
Dollar Value of Closed Escrows	\$146,259,762		\$147,741,762			\$183,614,643		-20.3%
Median	\$243,000		\$243,000			\$220,000		10.5%
Mean	\$260,567		\$260,567			\$241,039		8.1%



† includes: Active, Contingent - Show, Contingent - No Show

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# MLS STATISTICS for June 2020

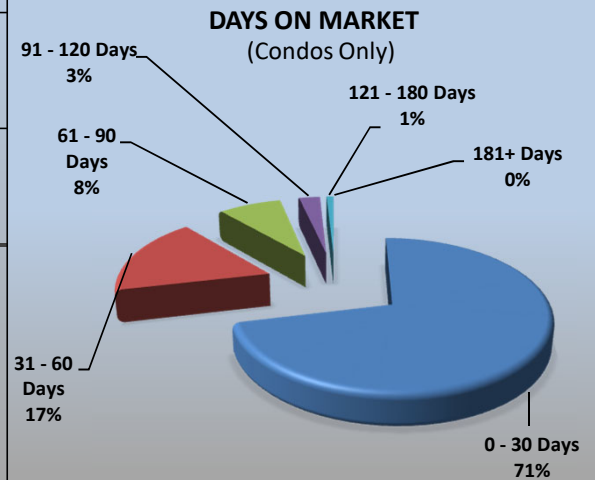
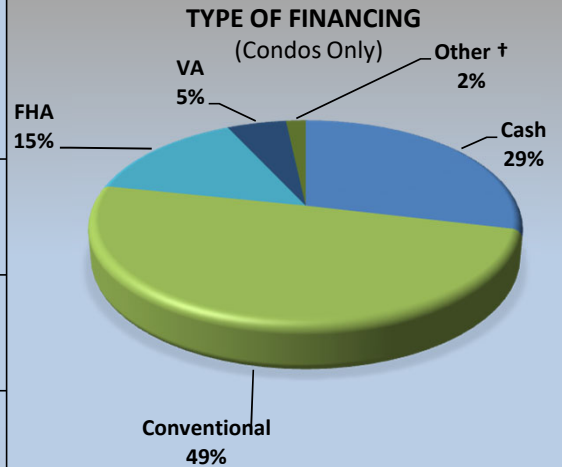
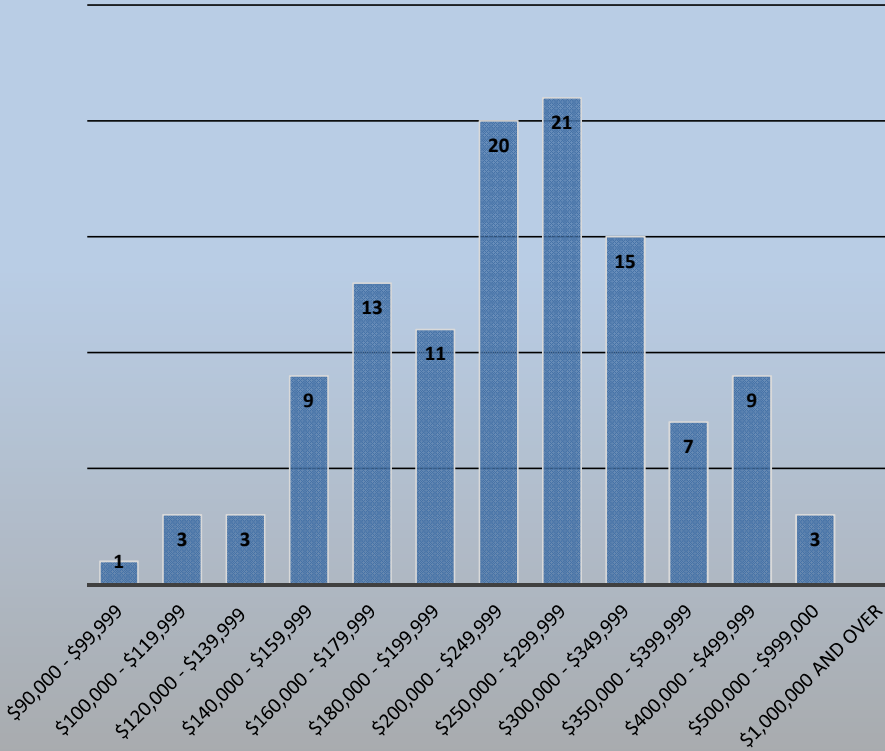
## Data for Sacramento County and the City of West Sacramento

### BREAKDOWN OF SALES BY PRICE

### Type of Financing/Days on Market

## Condos

Total: 115



Type of Financing	Current Month		Previous Month		LENGTH OF TIME ON MARKET				
	# of Units	% of Total	# of Units	% of Total	(SFR & Condo) Days on Market	# of Units	% of Total		
(Condo Only) Financing Method							Current Month	Last 4 Months	Last 12 Months
Cash	33	28.7%	15	21.1%	0 - 30	82	71.3%	78.9%	72.1%
Conventional	57	49.6%	38	53.5%	31 - 60	20	17.4%	13.7%	15.7%
FHA	17	14.8%	11	15.5%	61 - 90	9	7.8%	4.2%	6.4%
VA	6	5.2%	5	7.0%	91 - 120	3	2.6%	1.6%	2.9%
Other †	2	1.7%	2	2.8%	121 - 180	1	0.9%	1.1%	2.0%
<b>Total</b>	<b>115</b>	<b>100.0%</b>	<b>71</b>	<b>100.0%</b>	<b>181+</b>	<b>0</b>	<b>0.0%</b>	<b>0.5%</b>	<b>0.9%</b>
					<b>Total</b>	<b>115</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

† includes: cal vet, contract of sale, creative, farm home loan, owner financir

**Average DOM:**

Current **25**  
Last Month **15**

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