

MLS STATISTICS for March 2008

Data for Sacramento County and the City of West Sacramento

SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,379	2,948	14.6%	N/A*	
Total Listing Inventory	8,861	8,731	1.5%	N/A*	
Number of New Escrows	1,778	1,589	11.9%	N/A*	
Number of Closed Escrows	1,069	870	22.9%	1,022	4.6%
Month's Inventory	8.3 Months	10 Months	-17.0%	N/A*	
Dollar Value of Closed Escrows	\$293,884,468	\$242,600,557	21.1%	\$402,141,276	-26.9%
Median	\$254,896	\$255,900	-0.4%	\$350,000	-27.2%
Mean	\$274,915	\$279,816	-1.8%	\$393,485	-30.1%
Mode	\$250,000 - \$299,000	\$200,000 - \$249,000		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/08 to 3/31/2008	01/01/07 to 3/31/2007	Change
Number of New Escrows	4,576	2,624	74.4%
Number of Closed Escrows	2,678	3,630	-26.2%
Dollar Value of Closed Escrows	\$792,226,848	\$1,033,804,990	-23.4%
Median	\$255,000	\$358,000	-28.8%
Mean	\$278,515	\$396,398	-29.7%

CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	288	209	37.8%	N/A*	
Total Listing Inventory	721	688	4.8%	N/A*	
Number of New Escrows	119	124	-4.0%	N/A*	
Number of Closed Escrows	92	60	53.3%	99	-7%
Dollar Value of Closed Escrows	\$14,074,190	\$13,466,326	4.5%	\$23,183,698	-39%
Median	\$138,500	\$171,000	-19.0%	\$220,000	-37%
Mean	\$152,980	\$224,439	-31.8%	\$234,179	-35%
Mode	\$140,000 - \$159,999	\$180,000 - \$199,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/08 to 3/31/2008	01/01/07 to 3/31/2007	Change
Number of New Escrows	223	235	-5%
Number of Closed Escrows	188	228	-17.5%
Dollar Value of Closed Escrows	\$36,231,713	\$56,499,378	-35.9%
Median	\$146,250	\$220,000	-33.5%
Mean	\$179,365	\$241,450	-25.7%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

*To ensure the greatest possible accuracy, SAR, with the assistance of MetroList, has refined its search methods. Last year's reported listing inventory covered a date range rather than all homes on the market at a specific date.

This representation is based in whole or in part on data supplied by MetroList. MetroList does not guarantee, nor is it in any way responsible for, its accuracy. Data maintained by MetroList does not reflect all real estate activity in the market. All information provided is deemed reliable, but it is not guaranteed and should be independently verified. For the most current statistical information, visit www.sacrealtor.org - about us - statistics

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SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/PUD	% of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	141	13.2%	46	50.0%	1	1	14
\$140,000-\$159,999	58	5.4%	17	18.5%	2	0	3
\$160,000-\$179,999	50	4.7%	6	6.5%	0	0	4
\$180,000-\$199,999	68	6.4%	3	3.3%	2	0	2
\$200,000-\$249,999	184	17.2%	3	3.3%	5	0	4
\$250,000-\$299,999	202	18.9%	10	10.9%	8	1	2
\$300,000-\$349,999	142	13.3%	2	2.2%	6	0	1
\$350,000-\$399,999	77	7.2%	3	3.3%	4	0	1
\$400,000-\$449,999	62	5.8%	0	0.0%	0	0	0
\$450,000-\$499,999	25	2.3%	1	1.1%	1	0	0
\$500,000-\$549,000	10	0.9%	1	1.1%	1	0	0
\$550,000-\$599,000	17	1.6%	0	0.0%	0	0	1
\$600,000-\$649,999	6	0.6%	0	0.0%	1	0	0
\$650,000 - \$699,999	8	0.7%	0	0.0%	1	0	0
\$700,000-\$749,999	3	0.3%	0	0.0%	0	0	0
\$750,000 - \$799,999	6	0.6%	0	0.0%	0	0	0
\$800,000-\$849,999	1	0.1%	0	0.0%	0	0	0
\$850,000 - \$899,999	5	0.5%	0	0.0%	0	0	0
\$900,000-\$949,999	0	0.0%	0	0.0%	0	0	0
\$950,000-\$999,999	1	0.1%	0	0.0%	0	0	0
\$1,000,000 and over	3	0.3%	0	0.0%	0	0	0
Total	1,069	100%	92	100%	32	2	32

Type of Financing

LENGTH OF TIME ON MARKET

(SFR, condo, PUD only) Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	131	11.3%	1-30	515	44.4%
Conventional	822	70.8%	31 - 60	209	18.0%
FHA	78	6.7%	61 - 90	168	14.5%
VA	15	1.3%	91 - 120	105	9.0%
Other †	115	9.9%	121 - 180	108	9.3%
	1,161	100.0%	181+	56	4.8%
				1161	100.0%

† includes: contract of sale, creative, Nehemiah, Owner Financing.

* half-plex, 2-on-1, mobile home

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