

# MLS STATISTICS for May 2007

## Data for Sacramento County and the City of West Sacramento

### SINGLE FAMILY HOME RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	3,885	3,722	4.4%	4,389	-11.5%
Listing Inventory	5,565	5,313	4.7%	6,507	-14.5%
Number of New Escrows	908	881	3.1%	1,012	-10.3%
Number of Closed Escrows	940	861	9.2%	1,311	-28.3%
Dollar Value of Closed Escrows	\$363,523,877	\$338,954,648	7.2%	\$554,025,612	-34.4%
Median	\$350,000	\$355,000	-1.4%	\$379,000	-7.7%
Mean	\$386,728	\$393,676	-1.8%	\$422,598	-8.5%
Mode	\$300,000-\$349,999	\$300,000-\$349,999		\$300,000-\$349,999	

Year-to-Date Statistics	01/01/07 to 5/31/2007	01/01/06 to 5/31/2006	Change
Listing Inventory	25,521	17,955	-29.6%
Number of New Escrows	4,413	3,245	-26.5%
Number of Closed Escrows	4,502	5,885	-23.5%
Dollar Value of Closed Escrows	\$1,771,360,966	\$2,417,950,798	-26.7%
Median	\$355,000	\$372,000	-4.6%
Mean	\$393,461	\$410,867	-4.2%

### CONDOMINIUM / PUD RESALES

Monthly Statistics	Current Month	Last Month	Change	Last Year	Change
New Listings Published	307	351	-12.5%	356	-14%
Listing Inventory	446	526	-15.2%	565	-21%
Number of New Escrows	82	74	10.8%	64	28%
Number of Closed Escrows	73	85	-14.1%	130	-44%
Dollar Value of Closed Escrows	\$17,460,302	\$19,766,794	-11.7%	\$32,483,635	-46%
Median	\$218,000	\$218,000	0.0%	\$231,500	-6%
Mean	\$239,182	\$232,551	2.9%	\$249,874	-4%
Mode	\$200,000 - \$249,999	\$200,000 - \$249,999		\$200,000 - \$249,999	

Year-to-Date Statistics	01/01/07 to 5/31/2007	01/01/06 to 5/31/2006	Change
Listing Inventory	2,398	960	-60.0%
Number of New Escrows	391	256	-35%
Number of Closed Escrows	386	308	-20.2%
Dollar Value of Closed Escrows	\$95,376,854	\$119,432,274	-20.1%
Median	\$219,975	\$235,900	-6.8%
Mean	\$239,640	\$253,572	-5.5%

Median: The midpoint at which an equal number of homes sold above and below this value.

Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.

Mode: The price range within which the most number of homes were sold.

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## SALE PRICE BRACKET BASED ON FINAL SALES

Selling Price	Single-Family Residential	% of Total	Condo/	Percent of Total	Residential Income	Residential Lots/Land	Other Residential*
UNDER \$140,000	6	0.6%	13	17.8%	0	4	0
\$140,000-\$159,999	4	0.4%	4	5.5%	0	0	0
\$160,000-\$179,999	9	1.0%	5	6.8%	0	2	0
\$180,000-\$199,999	18	1.9%	9	12.3%	1	0	1
\$200,000-\$249,999	77	8.2%	15	20.5%	1	1	6
\$250,000-\$299,999	163	17.3%	9	12.3%	0	5	5
\$300,000-\$349,999	189	20.1%	6	8.2%	4	2	2
\$350,000-\$399,999	155	16.5%	5	6.8%	6	0	3
\$400,000-\$449,999	109	11.6%	5	6.8%	6	0	0
\$450,000-\$499,999	57	6.1%	1	1.4%	7	0	0
\$500,000-\$549,999	37	3.9%	0	0.0%	1	2	0
\$550,000 - \$599,999	31	3.3%	1	1.4%	1	0	2
\$600,000-\$649,999	31	3.3%	0	0.0%	0	0	0
\$650,000 - \$699,999	12	1.3%	0	0.0%	1	0	1
\$700,000-\$749,999	10	1.1%	0	0.0%	0	0	0
\$750,000 - \$799,999	9	1.0%	0	0.0%	1	0	0
\$800,000-\$849,999	6	0.6%	0	0.0%	0	0	0
\$850,000 - \$899,999	5	0.5%	0	0.0%	0	0	1
\$900,000-\$949,999	0	0.0%	0	0.0%	0	0	0
\$950,000-\$999,999	5	0.5%	0	0.0%	0	1	0
\$1,000,000 and over	7	0.7%	0	0.0%	0	1	0
<b>TOTAL</b>	<b>940</b>	<b>100%</b>	<b>73</b>	<b>100%</b>	<b>29</b>	<b>18</b>	<b>21</b>

## Mean

## LENGTH OF TIME ON MARKET

Financing Method	# of Units	% of Total	(SFR, condo, PUD only) Days on Market (DOM)	# of Units	% of Total
Cash	49	4.8%	1-30	467	46.1%
Conventional	887	87.0%	31 - 60	232	22.9%
FHA	6	0.6%	61 - 90	131	12.9%
VA	0	0.0%	91 - 120	72	7.1%
Other*	77	7.6%	121 - 180	70	6.9%
	1,019	100.0%	181+	41	4.0%
				1,013	100.0%

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