

## MLS STATISTICS

May 2002 - Sacramento County and the City of West Sacramento

### RESIDENTIAL ONLY (Single Family Homes)

#### Preliminary Report

	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	2,335	2,313	1.0	2,718	-14.1
Listing Inventory	4,503	4,196	7.3	5,694	-20.9
Number of New Escrows	1,167	963	21.2	844	38.3
Number of Closed Escrows	1,692	1,535	10.2	1,536	10.2
Dollar Value of Closed Escrows	\$378,150,000	\$338,200,000	11.8	\$292,406,000	29.3
Median	\$199,000	\$190,000	4.7	\$169,718	17.3
Mean	\$223,493	\$220,325	1.4	\$190,368	17.4
Mode	\$200,000	\$200,000	NA	\$160,000	NA
	\$249,000	\$249,000		\$179,999	

### YEAR-TO-DATE STATISTICS

	01/01/02 to 5/31/02	01/01/02 to 4/30/02	1/1/01 to 5/31/01	% Change
Listings Published	10,137	7,802	11,341	-10.6
Number of New Escrows Opened	4,374	3,207	4,339	0.8
Number of Closed Escrows	7,086	5,394	6,607	7.2
Dollar Value of Closed Escrows	\$1,543,445,000	\$1,147,458,000	\$1,189,949,000	29.7
Median	\$187,000	\$185,000	\$162,000	15.4
Mean	\$209,650	\$205,748	\$180,104	16.4

### PRICE BRACKET OF SALES BASED ON FINAL SALES

Selling Price	Single-family		Condos	Resid. Income	Lots/Land
	Residential	Percent of Total			
UNDER \$29,999	2	0.1%	0	0	7
\$30,000-\$39,999	1	0.1%	1	0	1
\$40,000-\$49,999	3	0.2%	1	0	1
\$50,000-\$59,999	4	0.2%	1	0	3
\$60,000-\$69,999	28	1.7%	8	0	3
\$70,000-\$79,999	17	1.0%	7	1	3
\$80,000-\$89,999	24	1.4%	10	0	3
\$90,000-\$99,999	27	1.6%	11	0	3
\$100,000-\$119,999	61	3.6%	14	1	5
\$120,000-\$139,999	120	7.1%	19	1	8
\$140,000-\$159,999	138	8.2%	12	9	7
\$160,000-\$179,999	189	11.2%	11	11	3
\$180,000-\$199,999	239	14.1%	7	14	1
\$200,000-\$249,999	369	21.8%	7	24	4
\$250,000-\$299,999	206	12.2%	3	17	1
\$300,000-\$399,999	168	9.9%	1	9	4
\$400,000-\$499,999	46	2.7%	1	1	3
\$500,000 and over	50	3.0%	1	3	0
TOTAL.....	1,692		115	91	60

Selling Price	Percent
\$49,999 or less.....	0.4%
\$50,000-\$79,999.....	2.9%
\$80,000-\$99,999.....	3.0%
\$100,000-\$159,999.....	18.9%
\$160,000-\$199,999.....	25.3%
\$200,000-\$399,999.....	43.9%
\$400,000 and over.....	5.7%

### TYPE OF FINANCING

Financing	# of Units	% of Total
Cash	58	3.4%
Conventional	1293	76.4%
FHA	176	10.4%
VA	17	1.0%
Other	148	8.7%

### LENGTH OF TIME ON MARKET

Days on the Market	# of Units	% of Total
1-30	1195	66.1%
31-60	286	15.8%
61-90	104	5.8%
91-120	39	2.2%
121+	68	3.8%
Average Market Time.....		30

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- 1 Median: The midpoint at which an equal number of homes sold above and below this value.  
 2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.  
 3 Mode: The price range within which the most number of homes were sold.