

MLS STATISTICS

January 2002 - Sacramento County and the City of West Sacramento

RESIDENTIAL ONLY (Single Family Homes)					
Preliminary Report					
	Current Month	Last Month	% Change	Last Year	% Change
New Listings Published	1,731	963	79.8	1,736	-44.5
Listing Inventory	4,009	3,785	5.9	3,627	4.4
Number of New Escrows	601	283	112.4	807	-64.9
Number of Closed Escrows	1,150	1,229	-6.4	1,003	22.5
Dollar Value of Closed Escrows	\$225,421,000	\$239,389,000	-5.8	\$165,942,000	44.3
Median	\$178,925	\$175,000	2.2	\$151,000	15.9
Mean	\$196,018	\$194,784	0.6	\$165,446	17.7
Mode	\$200,000	\$200,000	0.0	\$120,000	NA
	\$249,000	\$249,000	0	\$139,999	

YEAR-TO-DATE STATISTICS				
	01/01/02 to 1/31/02	01/01/01 to 12/31/01	1/1/2001 to 1/31/01	% Change
Listings Published	1,731	26,180	1,736	-0.3
Number of New Escrows Opened	601	17,667	807	-25.5
Number of Closed Escrows	1,150	16,157	1,003	14.7
Dollar Value of Closed Escrows	\$225,421,000	\$3,317,738,000	\$165,942,000	35.8
Median	\$178,925	\$168,500	\$151,000	18.5
Mean	\$196,018	\$186,978	\$165,446	18.5

PRICE BRACKET OF SALES BASED ON FINAL SALES					
Selling Price	Single-family	Percent of Total	Condos	Resid.	Lots/Land
	Residential			Income	
UNDER \$29,999	1	0.1%	0	0	10
\$30,000-\$39,999	2	0.2%	1	0	0
\$40,000-\$49,999	5	0.4%	1	0	0
\$50,000-\$59,999	7	0.6%	3	0	1
\$60,000-\$69,999	12	1.0%	5	0	1
\$70,000-\$79,999	18	1.6%	10	1	1
\$80,000-\$89,999	12	1.0%	6	1	0
\$90,000-\$99,999	19	1.7%	7	1	1
\$100,000-\$119,999	93	8.1%	21	1	2
\$120,000-\$139,999	118	10.3%	12	5	2
\$140,000-\$159,999	144	12.5%	8	3	1
\$160,000-\$179,999	161	14.0%	3	8	1
\$180,000-\$199,999	155	13.5%	3	10	1
\$200,000-\$249,999	192	16.7%	5	9	1
\$250,000-\$299,999	98	8.5%	5	8	0
\$300,000-\$399,999	69	6.0%	1	1	1
\$400,000-\$499,999	22	1.9%	1	3	0
\$500,000 and over	22	1.9%	0	1	0
TOTAL.....	1,150		92	52	23
Selling Price	Percent				
\$49,999 or less.....	0.7%				
\$50,000-\$79,999.....	3.2%				
\$80,000-\$99,999.....	2.7%				
\$100,000-\$159,999.....	30.9%				
\$160,000-\$199,999.....	27.5%				
\$200,000-\$399,999.....	31.2%				
\$400,000 and over.....	3.8%				

TYPE OF FINANCING		
<i>Financing</i>	<i># of Units</i>	<i>% of Total</i>
Cash	45	3.9%
Conventional	785	68.3%
FHA	196	17.0%
VA	19	1.7%
Other	105	9.1%

LENGTH OF TIME ON MARKET		
<i>Days on the Market</i>	<i># of Units</i>	<i>% of Total</i>
1-30	565	45.5%
31-60	265	21.3%
61-90	155	12.5%
91-120	78	6.3%
121+	87	7.0%
Average Market Time.....		47

This representation is based in whole or in part on data supplied by MetroList does not guarantee nor is it in any way responsible for its accuracy. Data maintained by MetroList may not reflect all real estate activity in the market. All information provided is deemed reliable but is not guaranteed and should be independently verified.

1 Median: The midpoint at which an equal number of homes sold above and below this value.
 2 Mean: The arithmetic average of the total number of residential sales divided into total residential sales dollar volume.
 3 Mode: The price range within which the most number of homes were sold.